

DRON & DICKSON

PORTABLE EQUIPMENT SOLUTIONS

Success Stories



Dron & Dickson



Fully transparent portable equipment compliance, at a fraction of the cost.

The Challenge

Our client was experiencing continual problems in tracking and controlling portable equipment throughout their site. When this equipment was finally located and returned to their supply company for inspection, it required additional maintenance or was faulty beyond repair. This led to internal disputes about where to allocate these spiralling costs.

The Solution

We offered a solution that addressed all issues with a greater degree of transparency, budgetary control and compliance. Working with the client's site standards and selected manufacturers, we provided an upfront cost to initially test all equipment along with a pre-agreed fixed cost to repair any component failure discovered during the process.

- Collection and temporary storage
- Utilisation of integrated Ex inspection and PAT testing analysis software
- Photographic evidence for auditability on failed equipment
- Recommendations and cost implications, including repair or replacement, material and labour costs
- Full defect report with costs agreed upfront for repair
- Full budgetary and cost control for site and budget holders / cost centres
- Post inspection and repair cost and technical analysis
- Ongoing aftersales customer service
- Demonstrable savings over hire and existing ownership methods

The Result

We subsequently returned 1,500 items within a 4 week period. The client now has full visibility of their budget to own and maintain their portable equipment as well as establishing norms for any repair in advance.

Post-handover, our client has indicated that savings are over 35% compared to their previous approach. In addition, all repair costs are known upfront, savings identified, full traceability and auditability and a plan for ongoing improvement are included.

All items tested in accordance with HSE Guidance HSG17 and inspected to comply with BS EN 60079 Part 17.



1,500 items were collected, processed and returned to the client within a four week period.